

A Personalized Mentoring Solution for Emerging Leaders

#wemakegreatleaders

ARE YOUR MILLENNIAL LEADERS PREPARED TO FUEL YOUR ORGANIZATION'S GROWTH?

Good leadership is essential to an organization's success. Good managers create positive cultures and develop talent. Bad ones create toxic environments, create turnover, and cost employers money. As Baby Boomers exit the workforce in droves, organizations are desperate to fill leadership roles — and they're fast-tracking young workers into management positions for which they aren't fully prepared.

At the same time, senior executives are stretched thin and don't have time to teach these emerging leaders the skills required for success.

That's where the Millennial Mentors come in. We save you time and help you mitigate risks of costly leadership mistakes. In short, we get your new leader ready for success before those mistakes occur.

Convergence of Demographic Factors Propelling Young Workers to Leadership

10,000

Baby Boomers reach retirement age every day Millennials
are now
50%
of the workforce

The oldest Millennials are just 36 and lack the required leadership skills and experience to be highly effective.

The Baby Boomer "brain drain" is here; of 78 million over age 53, only a third are still in the workforce.

Gen Xers
already
occupy senior
leadership roles

This smaller cohort between 37 - 52 is in the prime of their careers.

OUR ONE-YEAR PROGRAM

Mentor guides Mentee through the "Cultivation Zone" to the "Performance Zone" in the Vital 9™ Leadership Disciplines

LEADING PEOPLE RESPECT PARTNERSHIP CUSTOMER FOCUS SUCCESSFUL EXECUTION PRODUCING RESULTS STRATEGIC EXCELLENCE

Cultivation Zone

Performance Zone

Upon Successful Completion, Your Mentee Will:

- Understand and demonstrate the differences between managing and leading.
- Practice and cultivate continual leadership strength within each of the Vital 9[™] Leadership Disciplines.
- Navigate challenging leadership situations common within his or her role, function, or discipline.
- **>** Leverage his or her unique personality style and emotional intelligence to increase effectiveness over time.

What Makes Us Different?

- **)** We work one-on-one with your leader for <u>one year</u>.
- Your leader's Mentor is an independently employed Baby Boomer who has deep experience in leading people and process within your emerging leader's role, function, discipline, or industry.
- You help shape your emerging leader's experience with us, prioritizing critical skill gaps and focus areas with a personal blueprint.
- > Through scheduled weekly calls and accountability to implementing newly acquired skills through experiential learning, the Mentor ensures successful leadership knowledge transfer.



Amy Bingham is President of Bingham Consulting and founder of the Millennial Mentors Group. With a career spanning more than 20 years in the Staffing Industry, she is well respected as an expert consultant, leadership coach, speaker, and trainer in talent acquisition, talent development, and sales effectiveness. Amy's vision to create an intensive mentoring program tailored to the Millennial manager is the result of years of wisdom garnered through one-on-one coaching of emerging leaders to a place of confidence and success. She attributes her strength as a coach to a keen ability to connect with clients, stimulate new ways of thinking, and guide them through the application of specific behaviors which elevate their leadership posture.



Peter Olde is an enthusiastic and committed leader who specializes in developing skills in others to ensure their success. After more than 25 years' experience with a Fortune 500 company, he established Universal Leadership Consulting LLC to train and coach managers and executives in one-on-one and small group environments. Peter has a keen ability to identify the unique needs of a learner, assess gaps between skills and desired job performance, and develop customized action plans to address them. An energetic and engaging speaker, Peter attributes his success to making learning fun, motivating others to apply newly acquired skills and increase their performance.



Jennifer Lowit is a highly respected Human Resources business leader with over 25 years' experience building effective teams that drive objectives and improve operations. A well-rounded Human Resources executive, her expertise spans all HR functions including talent acquisition, talent development, succession planning, employee relations, performance management, change management, and retention strategies, among many others. It is this expansive skill set that enables Jennifer to transform underperforming teams to unified, collaborative, and productive operations. Highly adept at navigating challenging leadership issues, she attributes her success to a strong commitment to helping others understand ideal behaviors in similar situations.

Testimonials

"Amy, thank you for your coaching and mentoring over the last few months. I know it has only been a short time working together, so I just wanted you to know you have brought my confidence back. I appreciate how you let me figure things out."

"Amy has provided adaptable, relevant and beneficial leadership coaching services to my Operations Manager. Her approach combines careful and accurate observation with her experience and insightfully accurate intuition."

"Peter immediately attracts the interest of his learners through a unique balance of humor, intellect, and experience. He demonstrates an ideal balance by being both results and people-focused from the start."

"In the last 2 years I have been promoted to multi-unit positions, and there is no doubt in my mind that I would not have achieved this without Jennifer's quiet, determined insistence that I remain focused on my long-term goals. She provided valuable advice, and most importantly, acted as a sounding board and wise counselor."

